



Business Project Manager

(m/w/d)

You'll work across functions and borders - engaging with customers, engineers, and business teams - to deliver technically robust and commercially sound solutions that meet customer expectations



About the job

DEIF is a global leader in power management solutions, committed to innovation and sustainability. As **Business Project Manager**, you will take ownership of customer projects from initial dialogues to final delivery. Your role involves understanding and analysing customer needs, translating them into technical requirements, and ensuring that the final solution is scalable and creates value for both the customer and DEIF.

You will act as the key link between external customers and internal stakeholders such as Sales Managers, Development, and Engineering teams - ensuring technical feasibility, commercial viability, and smooth project execution.

Key responsibilities

- Lead and manage international customer projects from initiation to delivery, ensuring clear progress and stakeholder alignment
- Engage closely with customers and sales teams to clarify and understand technical and commercial project requirements
- Translate customer needs into concrete, scalable solutions in close cooperation with internal Engineering and Development teams
- Drive project planning, scheduling, and coordination of internal and external resources
- Facilitate technical discussions and support Engineering teams in solution definition, while maintaining focus on customer value and commercial outcomes

Our ideal candidate

- Strong stakeholder and team handling skills across different functions and cultures
- Solid project management capabilities, ensuring timely and high-quality project execution
- Broad technical understanding - experience with energy management systems, power electronics or

- Commercial awareness and understanding the business drivers behind customer projects and solutions
- Excellent communication skills in English, both written and spoken
- Willingness to travel globally; preferred primary work location in Denmark (Skive or Silkeborg), Austria (Klagenfurt) or Germany (Bensheim)

What can you expect to find at DEIF?

The core of our **values** is respect for the individual, ambition to always become better. We believe that the values grow the best in an informal working environment characterised by freedom with responsibility and a flat organisational structure.

With us you have everything you need to do your work in a great environment:

- working hours and location are flexible
- all the necessary equipment such as powerful computers, mobile phones, home office equipment and other accessories.
- free Fruit, coffee and other drinks
- vouchers for lunch to enjoy together with the team as a support for everyday work.
- the team maintains an open, transparent and positive working relationship.
- we are part of a global team and respect all different cultures.
- Homeoffice possibility

The salary for the position is based on the Collective agreement for employees in the metal trade and starts at 4.000€ with possible overpayment depending in your experience and your education.

How to apply?

Send your application and CV as soon as possible on our website www.deif.com/careers or contact Otilia Panzar otp@deif.com / +4366488168627